



focusnet Cloud Services pricelist

For unlisted items, please request pricing or quote via ioc@focusnet.de
all prices are excl. VAT

Last Updated: 01/2024

Product Number	Service Name	Description	Retail Price	Unit
1001	1 vCPU core	virtual CPU core for FCS IaaS instances	0,04750 €	per hour
1002	1 GB RAM	allocated RAM for FCS IaaS instances	0,004750 €	per hour
1003a	1 GB storage	SSD all flash storage allocation for FCS IaaS instances	0,0003150 €	per hour
1003b	1 GB high-perf storage	SSD high performance storage allocation for FCS IaaS instances	0,0005780 €	per hour
1004	1 Windows Server OS vCPU license	Windows Server 20xx OS per vCPU license for IaaS instances	0,00987 €	per hour
1005	outgoing traffic	outgoing traffic (leaving of the focusnet Cloud Services network perimeter) of any service provided	0,110 €	per GB
1006	internet uplink bandwidth 1 Gbit	bandwidth for internet traffic (max. burst)	- €	per month
1007	internet uplink bandwidth 2 Gbit	bandwidth for internet traffic (max. burst)	410,00 €	per month
1008	internet uplink bandwidth 5 Gbit	bandwidth for internet traffic (max. burst)	830,00 €	per month
1009	internet uplink bandwidth 10 Gbit	bandwidth for outgoing internet traffic (max. burst)	1.460,00 €	per month
1010	1 public IP	allocated public IP address	7,50 €	per month
1011	1 TB IaaS backup storage regular	pre-allocated backup-storage quota (regular performance tier) in self-service backup portal	68,50 €	per month
1012	1 TB IaaS backup storage highperf	pre-allocated backup-storage quota (high performance tier) in self-service backup portal	94,50 €	per month
1013	1 TB Veeam cloud connect storage	pre-allocated backup-storage quota (regular performance tier) for on-premises to cloud backup	132,00 €	per month
1014	Backup for Microsoft 365	storage incl. 5GB	3,20 €	per user per month
1015	DR replication per instance (gold SLA)	disaster recovery replication to geo-redundant FCS site with RPO of 30 minutes	0,06900 €	per hour
1016	DR replication per instance (silver SLA)	disaster recovery replication to geo-redundant FCS site with RPO of 120 minutes	0,0525 €	per hour
1017	DR replication per instance (bronze SLA)	disaster recovery replication to geo-redundant FCS site with RPO of 640 minutes	0,042 €	per hour
1018	DR replication per instance (steel SLA)	disaster recovery replication to geo-redundant FCS site with RPO of 1440 minutes	0,0315 €	per hour
1019	DR storage allocation 1 GB	SSD all flash storage allocation for FCS IaaS instances	0,000315 €	per hour
1020	Support-Plan BASIC	24/24/18 hrs reaction time	no additional charge	per month
1021	Support-Plan BUSINESS	24/12/4 hrs reaction time	650 € + 10% of monthly charges	per month
1022	Support-Plan PREMIUM	12/4/1,5 hrs reaction time	2940 € + 10% of monthly charges	per month
1023	Support-Plan ENTERPRISE	12/2/0,75 hrs reaction time	6100 € + 10% of monthly charges	per month



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Support Plans with SLAs

Basic	Business	Premium	Enterprise
24 hrs for low priority / general request	24 hrs for low priority / general request	12 hrs for low priority / general request	12 hrs for low priority / general request
24 hrs for medium priority / system impaired incidents	18 hrs for medium priority / system impaired incidents	6 hrs for medium priority / system impaired incidents	4 hrs for medium priority / system impaired incidents
18 hrs for high priority / system impaired incidents	12 hrs for high priority / system impaired incidents	3 hrs for high priority / system impaired incidents	2 hrs for high priority / system impaired incidents
12 hrs for urgent priority / system down incidents	4 hrs for urgent priority / system down incidents	1,5hrs for urgent priority / system down incidents	0,75 hrs for urgent priority / system down incidents
included	650 EUR + 10% of the monthly usage costs	2940 EUR + 10% of the monthly usage costs	6100 EUR + 10% of the monthly usage costs

Consulting Services

	Mo-Fr 9am-5pm	Mo-Fr 8am-9am, 5pm-9pm, Saturday 9am-5pm	Mo-Fr 9pm-8am, Saturday 5pm-9am, Sundays and bank holidays
Standard Consultant: hourly rate, billed in 15min intervals	149,00 EUR	factor 1.5	factor 2
Senior Consultant: hourly rate, billed in 15min intervals	179,00 EUR	factor 1.5	factor 2